

Sandoz, A Novartis Division



#### **Sustainability of Antibiotics** – Public Meeting, Presidential Advisory Council on Combating Antibiotic-resistant Bacteria

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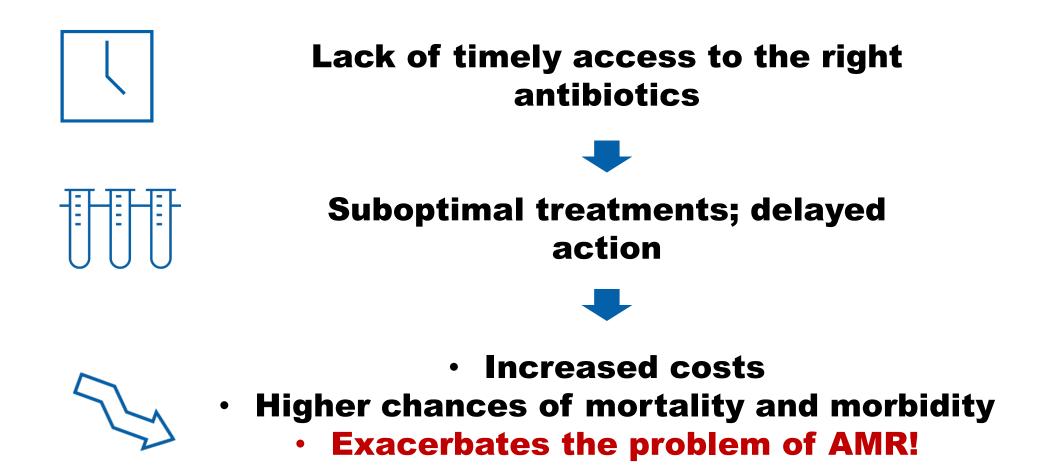
## Most bacterial infections are still treatable with existing antibiotics...

# Lets keep it that way!

### **#keep-antibiotics-working**



#### **One cause of AMR we don't talk enough about – poor access to right antibiotics!**



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#### **Reasons behind poor access go beyond customer affordability in developed markets**



Issues with market attractiveness – pricing mechanisms, tender practices, cost containment measures



Fragile supply chain with too few API or other suppliers, surge in demand or limited capacities

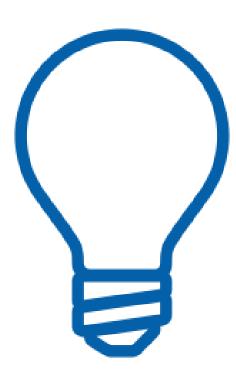


Regulatory time lag and often differing national requirements across countries **QUALITY** 

Unanticipated issues related to quality



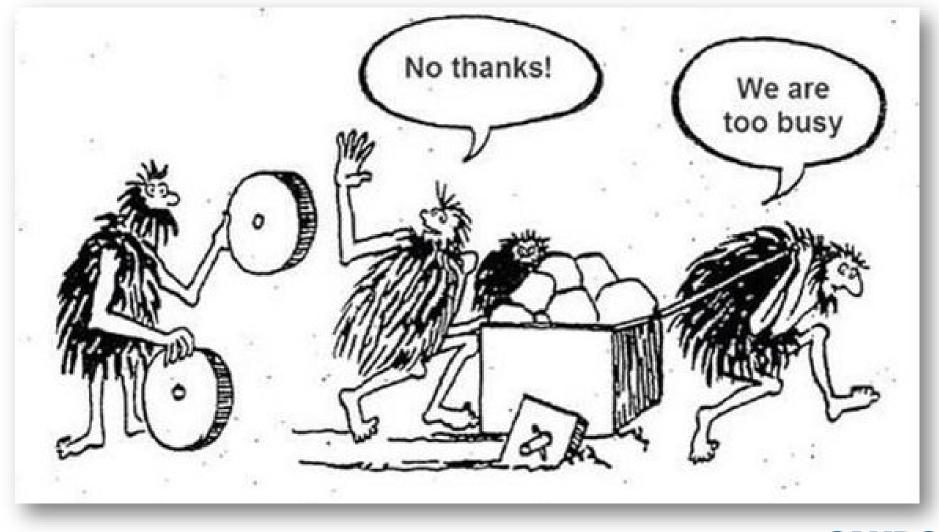
# Fix for the long term - Need more carrots than sticks



- Hold industry accountable for quality & reliability not the lowest price
- Promote a healthy market price by value instead of lowest cost
- Publish essential Antibiotics list
- Simplify marketing authorization/revision process
- Streamline supply alternatives, including alternative therapies or international products



#### **Collaboration is key!**





## **Thank You!**

